

# GREGORY LANE

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## ACADEMIC POSITIONS

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**Harris School of Public Policy, University of Chicago**  
Assistant Professor

*July 2022 - Present*

**American University**  
Assistant Professor of Economics

*August 2019 - June 2022*

## EDUCATION

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**University of California, Berkeley**  
Ph.D in Agriculture and Resource Economics

*June 2019*

**Cornell University**  
M.S. in Applied Economics

*June 2013*

**Tufts University**  
B.A. in International Relations and Economics

*May 2008*

## PUBLISHED PAPERS

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- The Psychosocial Value of Employment (*with Erin Kelley, Reshmaan Hussam, and Fatima Tuz Zahra*)  
*American Economic Review* 2022, 112(11)
- Adapting to Floods with Guaranteed Credit: Evidence from Bangladesh  
*Forthcoming at Econometrica*

## WORKING PAPERS

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- Monitoring in Target Contracts: Theory and Experiment in Kenyan Public Transit (*with Erin Kelley and David Schoenholzer*) - *Conditionally Accepted at American Economic Review*
- Customer Discrimination in the Workplace: Evidence from Online Sales (*with Erin Kelley, Matthew Pecenco, and Edward Rubin*) - *Revision Requested at Journal of Labor Economics*
- Long-range forecasts as climate adaptation: Experimental evidence from developing-country agriculture (*with Fiona Burlig, Amir Jina, Erin Kelley, and Harshil Sahai*)
- The Value of Safe Driving: Evidence from Kenya's Public Transport Sector (*with Erin Kelley and David Schoenholzer*)
- Competitive Job Seekers: When Sharing Less Leaves Firms at a Loss *with Gaurav Chiplunkar and Erin Kelley*

## WORKS IN PROGRESS

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- Online Marketplaces and Reducing Barriers for Small Firms (*with Erin Kelley and Matthew Pecenco*)
- Can Public Works Increase Women's Empowerment and Autonomy? Experimental Evidence from Six Countries (*with Paul Christian, Lelys Dinarte, Jonas Heirman, Saahil Karpe, Erin Kelley, Florence Kondylis, and John Loeser*)
- DNA Fingerprinting and Information Asymmetries (*with Kyle Emrick and Erin Kelley*)
- Subsidized Insurance and Crowd Out: Experimental evidence from India (*with Fiona Burlig, Xavier Gine, and Erin Kelley*)

## AWARDS AND GRANTS

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### Research Grants

|      |   |           |
|------|---|-----------|
| 2023 | IGC   | £63,750   |
| 2021 | J-PAL King Climate Action Initiative        | \$150,000 |
| 2020 | ATAI  | \$80,432  |
| 2020 | IGC   | £63,175   |
| 2020 | IGC   | £86,480   |
| 2020 | World Bank Research Fund                    | \$97,000  |
| 2020 | World Bank Research Fund                    | \$60,000  |
| 2019 | DFID-TF Impact Evaluations Program          | \$250,000 |
| 2018 | T-TRIID Grant                               | £28,500   |
| 2018 | Bill and Melinda Gates Foundation           | \$66,000  |
| 2017 | BRAC-CEGA Summer Research Grant             | \$4,620   |
| 2016 | Weiss Family Program Grant                  | \$35,000  |
| 2016 | PEDL Major Research Grant                   | £359,000  |
| 2015 | PEDL Exploratory Research Grant Scale-Up    | £34,000   |
| 2015 | Development Impact Lab (DIL) Innovate Grant | \$24,000  |

## TEACHING

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### University of Chicago, Harris School of Public Policy

September 2022 - Present

- Labor Markets: A Global Perspective *Masters and Undergraduate level*
- Program Evaluation *Masters level*

### American University

August 2019 - May 2022

- Economic Development: *Undergraduate level*
- Development Microeconomics: *PhD level*
- Labor Economics: *Masters level*

### University of California, Berkeley

June 2017 - August 2017

- Introductory Applied Econometrics: *Summer session*